

Our Team Leaders

Alex Skandalis and Steve Leonardo, two New Jersey natives with extensive officiating and assigning backgrounds, founded the NJSAB in 2007. Alex, while still a student at Boston College, became the youngest college umpire in the country at age 20 and subsequently graduated with honors from the Jim Evans Academy of Professional Umpiring in Orlando, Florida. Steve regularly umpires at the highest levels of the college baseball game in addition to being an experienced soccer and basketball official.

Many years of officiating and assigning enabled Alex and Steve to identify the deficiencies in the traditional assignment process. They founded the NJSAB to provide answers to these deficiencies. Their use of state of the art technology and their dedication to a high level of customer service was met with immediate favor from the local youth sports community.



Alex Skandalis
(908) 432-4543

Steve Leonardo
(973) 945-8370



The Beginning & Beyond



Alex began assigning for Bridgewater Baseball in 2002 and added surrounding towns shortly thereafter. Steve also had prior assigning experience before he and Alex merged to form NJSAB in 2007. In the first year, NJSAB was responsible for a modest 4,000 assignments. Business quickly grew. In 2013 assigned games rose to 30,000. In 2014 assignments are expected to reach 32,000. Schools under the NJSAB umbrella number just under 100 and recreational programs total well over 20. We are truly gratified with this growth as it is confirmation of the superior assigning product that we are providing.

Why Choose Us?



NJSAB utilizes an efficient, mechanized approach to assigning and pays close attention to details and to the need for extensive follow-up. This approach has proven extremely popular with our clients.

NJSAB recognizes that no two leagues are exactly alike; however, all leagues are looking for consistency and organization when it comes to the assignment of officials. We provide you with this consistency and organization using a systematic approach to accommodate all of your officiating needs implemented through an online system called the Arbiter (www.arbitersports.com).

Officials Development & Training



We insist that all officials develop and maintain the skills needed to be consistently effective arbiters. All officials are monitored and evaluated to ensure proper placement during the assignment process. The backbone of NJSAB is our in-depth knowledge of the officials. As a result, our clients are provided with the most effective officiating combinations for their games.

NJSAB conducts sport-specific seminars and trainings to help improve the skills and professionalism of all officials. Training can be as informal as emails sent to our participating officials detailing rules changes or as formal as single or multiple day clinics at nearby locations. We regularly conduct successful baseball training clinics. In 2013 we hosted a well-received clinic for 26 participants with instruction by former professional and current collegiate umpires.



The Assigning Process

Contracting with the NJSAB will establish a focal point for all of your assignment needs. No longer will you need to contact individual officials, wonder if they are reliable or possess the skills they purport to have. The proficient staff of the NJSAB will take care of all of this. Upon receipt of your schedule, your league's participating members become active contacts in the Arbiter. You can expect to receive consistent, personalized attention from us. Your initial schedule and all of your active game locations are entered into the database complete with field directions and league contact telephone numbers. The schedule is then populated with the best available officials. Through a private, password protected login, the names, addresses and telephone numbers of your game officials are always just one click away.

Rescheduling Needs



Our personalized assigning service does not end upon completion of your initial schedule. NJSAB provides email and telephone accessibility to ensure that all of your rescheduling needs are met.



Arbiter Demos

Complete demos detailing the capabilities of the Arbiter and proper usage of this database are available immediately at your league's request

Paying Your Officials



NJSAB provides a wide range of functionality with regard to payment of officials. We can provide officials' names and contact information for payment at the game or if you prefer, produce a summary of officials for weekly or bi-weekly payments. For your convenience, we can take over all aspects of the payment process including check writing and mailing. This service has become extremely popular with leagues and tournaments as it eliminates all the hassle associated with the payment process.

Our Clients



The following are some of the scholastic conferences and recreational organizations that have partnered with the NJSAB to provide officials for their interscholastic and recreational programs:

Northwest Jersey Athletic Conference

Super Essex Conference

Bridgewater Baseball

Pyramid Baseball League

Somerset Hills Youth Baseball

Scotch Plains/Fanwood Youth Baseball

Triple Crown Baseball

Basking Ridge Youth Baseball

Basking Ridge Babe Ruth

Wladyka Baseball

Morris Majors Baseball League

North Hunterdon Youth Baseball

Cerbo Baseball

Tewksbury Youth Baseball

Glen Ridge Athletic Association

West Essex Diamond Club

Montclair Bulldogs Baseball Club

NJ HS Developmental League

Warren Youth Baseball

New Providence Youth Baseball

NJ Cardinals

USABL

Numerous Independent Youth Teams

What They Are Saying ...

"I have found Steve and Alex to be excellent assigners of officials. They have been extremely professional and diligent with their assignments and have always been helpful whenever approached, even in an emergency. We at Livingston High School recommend them highly."
- Patrick J. Genova, Livingston HS

"Steve and Alex provide tremendous service. Their ability to assign quality officials in such an expedient and professional manner has had a positive impact on my Athletic Department."
- Rob Haraka, Morris Hills HS

"The effort you both put into assigning umpires for us is greatly appreciated."
- Mike Falduto, Somerset Hills Youth Baseball

"Thank you so much. My team and I have the utmost respect for NJSAB. Your umpires are second to none. Thank you."
-Fernando Breijo, Bloomfield Hornets

"I've worked with both Steve and Alex for many years. They have run major tournaments for me with great success. It takes a ton of pressure off me as a director. I just make one call and they take care of the rest."
- Tony Cerbo, Cerbo Sports

"You guys are awesome. I can't believe how fast you get things done. Great job."
- Scott Rosenberg, Kinnelon HS

"At Gill St. Bernards, we have used Alex and Steve to assign all levels of baseball and softball for us for many years, and they have been terrific in every way. They've given us quality, carded umpires for every game at every level and their communication is always pleasant and expedient. They work primarily via email and every email that I've sent has been answered quickly and effectively. Their umpires call a day in advance to confirm and I haven't had a no-show (or even a miscommunication) in the years we've been working with them. They handle last-minute cancellations flawlessly and even when we've rescheduled for the following day, they've always provided us with two good umpires."
- Dave Pasquale, Gill St. Bernards



"Professional Services for Amateur Sports"

NJSAB

PO Box 201

Pluckemin, NJ 07978

info@njsab.com

www.njsab.com

The NJSAB is an officials' assigning bureau. Our mission is to provide the highest quality officials to amateur athletic programs throughout New Jersey in a personalized and organized manner. The NJSAB works closely with highly motivated, experienced and qualified officials in the NJ area, providing sports assigning services to recreational and interscholastic leagues. The trademark of the NJSAB is our personalized customer service. We guarantee your league coverage twenty-four hours a day, seven days a week. We are not an association of officials nor are we affiliated with any one state, league or group of officials. This freedom allows us to find the best officials in your area and use them to better serve your team or league.